

Pyrolysis State-of-the-Art Market

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Agenda

A quick cross section of the global status of ELT chemical recycling – why pyrolysis is a game-changer technology

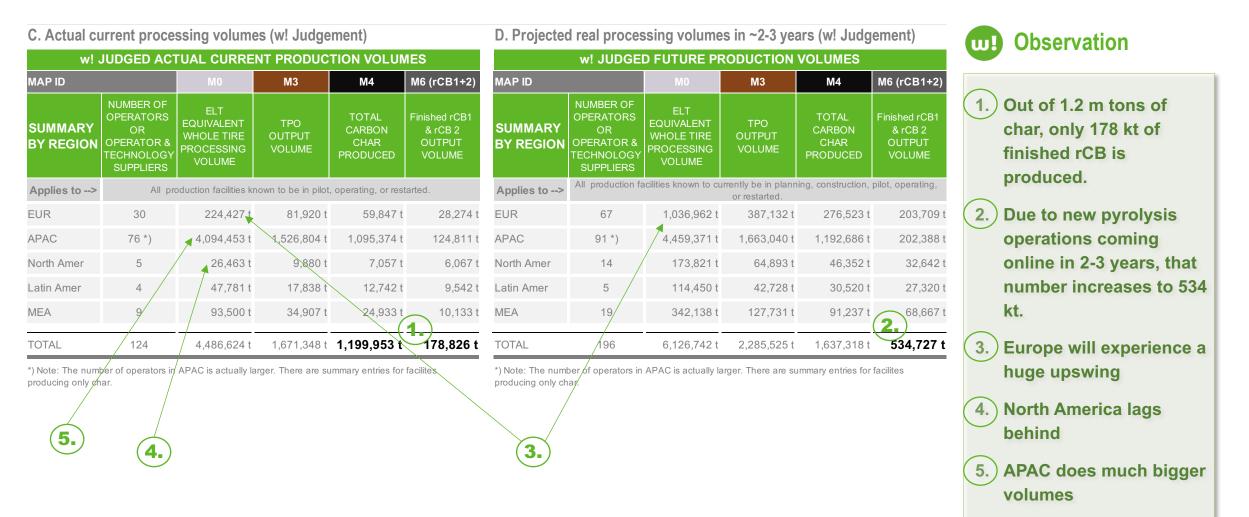
- Global view by region processing volumes, output products
 - Major technology developers
 - Major processing facilities now and in 2-3 years
 - Demand / supply, output product pricing directions
 - Conditions prevailing in the US
 - Conclusions and Q&A





Global View: Status quo & near-future ELT pyrolysis processing volumes

The total amount of finished rCB on the global market is set to exceed 500,000 tons / year in the near future







Tiers of technology and project developers

Project size, technology sophistication and different investment risk profiles dictate total project CAPEX







5

Tier 1 Technology supplier pioneers (TRL = 9)

Developers and facility operators with track-records in selling & delivering TPO & rCB at industrial scale

PARAMETER					
Location					
Cumulative Experience					
Partners / Off-takers					
Expansion Plans					
Business Position					
Dusiness Position					
Relevance for Michelin Engagement	 stake in SPVs + potential take-over target 	+ potential take-over projects partner target	+ potential take-over projects partner projects partner target	+ potential take-over projects partner projects partner by BASF strategy target	+ potential take-over projects partner projects partner by BASF strategy projects partner target





Profiles of selected significant players

	APAC		EUR								North America			
Player criteria	Ecostar	Enrestec	Circtec	L4T	Reoil	Black Bear Carbon	New Energy	Waste- front	Pyrum	Enviro	Ahlat	Contec	Bolder	Ecolo- mondo
	CN	тw	NL	ES	PL	NL	HU	UK	DE	SE	TR	PL	US	CA/US

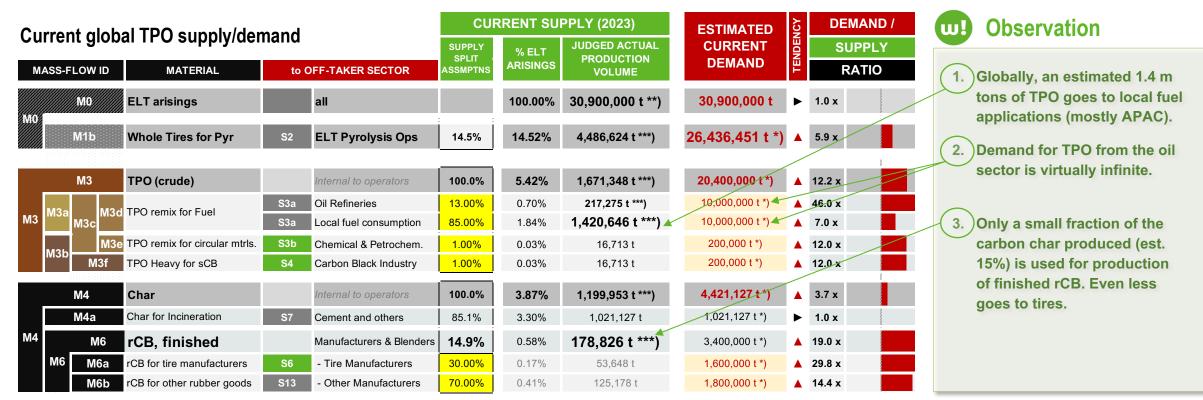
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Global current supply / demand dynamics

Demand outstrips supply for most of the TPO and rCB produced



Source: Weibold, 2024

*) Order of magnitude assumptions by Weibold

**) from Global ELT Management Report WBCSD, Dec 2019

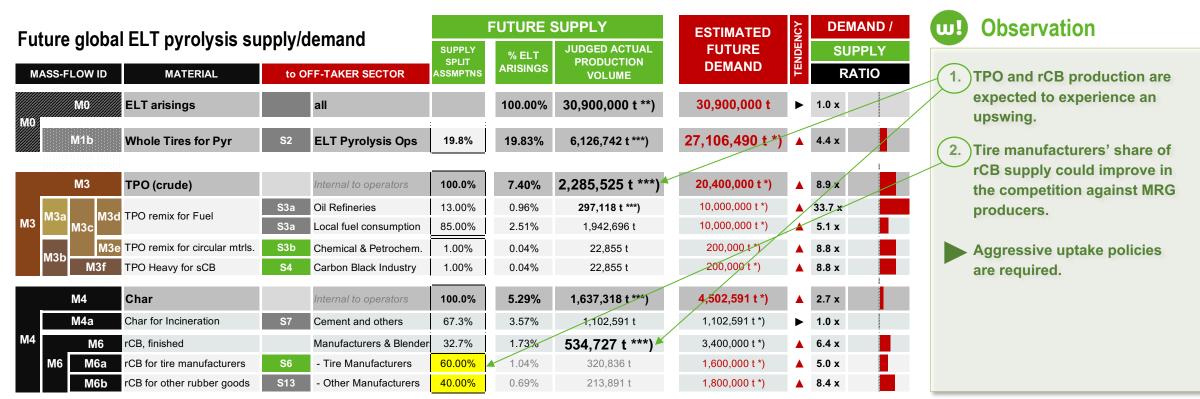
***) From Weibold Database





Global near-future supply / demand dynamics

Due to new pyrolysis facilities world-wide going online, rCB supplies will improve, although demand remains higher.



Source: Weibold, 2024

*) Order of magnitude assumptions by Weibold

**) from Global ELT Management Report WBCSD, Dec 2019

***) From Weibold Database





Demand and price level drivers for TPO

Legal obligations or the associated fines (buy-out prices) are increasingly leading to "environmental premiums"



REACH registered and ISCC-certified TPO targets the UK market!

Biogenic content of TPO (38-55%) is recognized as development fuel (**RTFO**)

Off-takers in the UK pay high sustainability premiums on top of the base price.

Sustainability premium accounts for up to 100% of the buy-out price for dRTFCs (£1.60 per liter biogenic content) in the UK, resulting in premiums of USD 600 to 1,000 per ton.

🏟 GOV.UK **RTFO Program Development Renewable Transport Fuel Certificates** Demand generated in 2025: ~ 800,000 MT or 900 million liters Premiums generated 2025: ~ USD 1.2 billion

US Observations & Opinion

- Prices are largely based on the crude oil price (e.g., Fuel Oil 1% (Platts) FOB Rotterdam Barges)
- Visible trend towards decoupling crude oil prices and paying "environmental premiums" for ISCC-certified TPO
- UK Renewable Transport Fuel **Obligations (RTFO) impose high "buy-out** prices" for those who are not fulfilling the obligation
- The EU and the US could follow (RED III, and RFS programs)
- The chemical and carbon black industries will have to pay comparably high prices to secure this resource!





Conditions prevailing in the US

Intertwined historical, awareness, regulatory and financing reasons are behind the US failure to lead.

Environmental policy and regulatory framework

- On the books the environment is good:
 - **No real obstacles** in the regulatory framework. ELT pyrolysis was assessed positively by the EPA in the 1980s and 1990s. But not updated.
 - 24 states have passed bills to support chemical recycling facilities. 14 more to follow.
 - The EPA is planning to exclude pyrolysis from the classification as Other Solid Waste Incineration (OSWI). ELT pyrolysis facilities are *already* explicitly excluded from the municipal waste combustion unit definition in current federal law (40 CFR 60.1465).

Perceptions

- "Pyrolysis does not work!" (false)
- "Pyrolysis is combustion or incineration!" (false!)
- "Pyrolysis operations are dangerous and dirty!" (false!)

Landfill practices

- Loopholes allow landfill in many states.
- Landfilling of cut or shredded ELTs is still allowed in 37 US states!
- USTMA: **1.4 million tons** are **un-utilized** or go to **landfill** (2021). Tendency **1**.

Lack of Alternative fuel incentives

 No precedent is known if the biogenic content of TPO qualifies as renewable / advanced biofuel according the US Renewable Fuel Standard (RFS).

Collection

- Lack of uniform rules and competition in the collection sector.
- Capital
 - High interest rates and business-as-usual risk mitigation requirements make financing almost impossible.





Conclusion

What the tire industry should know and what you can do to accelerate availability of rCB and sCB

Status Quo

- The tire **pyrolysis** sector is experiencing a **boom** world-wide
- Pyrolysis is proven the most effective in GHG reductions of all tire recovery paths
- The **technology** has **matured**, there are multiple successful players
- Standards for rCB are solidifying
- A large volume of **new capacity** comes online in the next 2-3 years
- **Demand** far outstrips supply for all pyrolysis output products
- · A second tier of projects is on its way
- The US lags behind

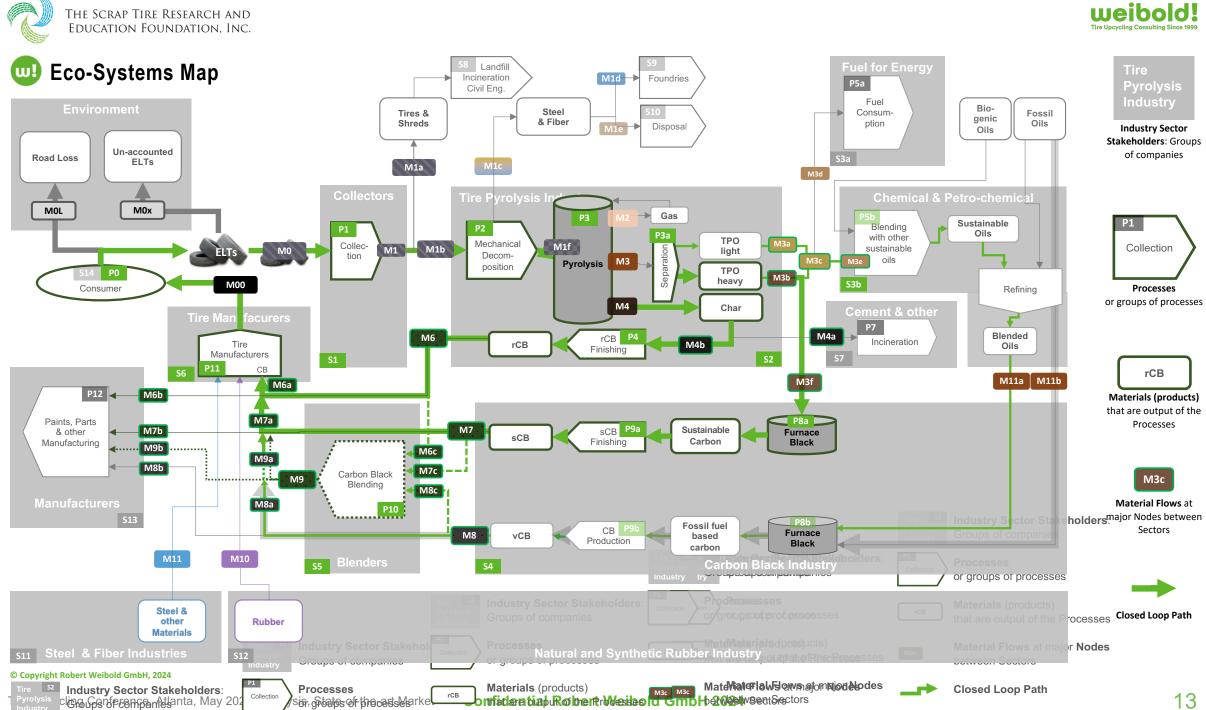


• Stronger active involvement by tire manufacturers. Involve the car industry, too. Publicly announce rCB demand targets!

- Initiate Incubation practices (through the TRF?)
- Enforce **landfill bans** rigorously nationwide. No federal EPR needed.
- Material Purchasing departments:
 - · Devise new, sustainability oriented terms.
 - Decouple rCB and TPO prices from rCB & Oil price indices.
 - Adapt specifications, focus on consistency.
 - Be ready to buy smaller quantities.
- Develop and adopt standard terms for investment in securing sustainable supply.



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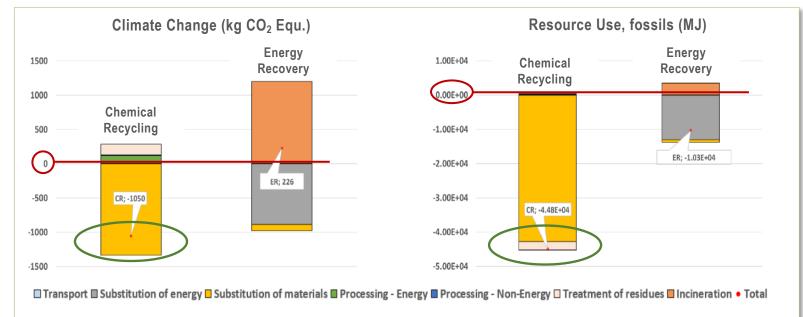




Tire Pyrolysis Fundamentally Creates Highly Sustainable Materials

EU Joint Research Council (JRC, 2023): chemical recycling of ELTs (CR) protects the environment and saves resources

Management of 1 ton of used tire waste through chemical recycling (CR; pyrolysis) and energy recovery (ER; incineration)



Source: EU Joint Research Council (JRC) in 2023, assessment on chemical recycling (CR) and energy recovery (ER) of ELTs

W! Analysis & Observation

Numerous LCA studies unequivocally show the benefits of ELT pyrolysis.

- Significant net CO₂ savings for climate change (1,050 kg / tone of tires)
- Avoids using fossil fuels to produce virgin material (44,800 MJ / ton of tires)

ELT pyrolysis has been defined as environmentally sound management (ESM) since 2011. (Basel Convention)



Overview over US ELT Pyrolysis Status

	SUBJECT	UNITED STATES			
1	Number of facilties	very few			
2	Drivers for historical development of pyrolysis	 little need easy to land-fill ELTs low-priced products expensive to operate prominent failures 			
3	Energy supply / demand	large oil reserves engender neglect for developing alternative sources			
4	4 Culture Dycotomy: + aggressive environmental policies (shore states) - wasteful consumer practices are common - high labor costs				
5	Regulatory	 lacking harmonization by federal oversight When not discarded, tire derived products are not considered solid waste (EPA 530-F-20-008) Landfill loophole (in many states landfill is allowed if ELTs are quartered or shredded) many state and local regulators still lump ELT pryrolysis in with "incineration" 			
6	Land-fill practices	- verly lax control regime			
7	Latest developments	 fires and bankruptcies rising demand by manufacturers 			
8	Availability of capital	- High interest rates and stringent risk mitigation criteria by PE and debt funds make projects prohibitively expensive			

Observations

- The reasons for lack of activity are complex and intertwined.
- The US regulatory landscape per se does not pre-empt or make difficult the generation of ELT chem-recycling facilities.
- 24 states have already classified chemical recycling (pyrolysis) plants as manufacturing facilities rather than waste management operations.
- The tire waste stream control practices vary across the country and only *one* state enforces an Extended Producer Responsibility EPR system.
- Low dependence on important fossil fuels result in low sense of urgency.
- The image of tire pyrolysis has been marred by recent failures (both at regulatory authorities and in the public eye)

W Hypothesis

- The primary inhibitors are deemed to be the following aspects:
 - Landfill is still the largest competitor in feedstock supply
 - Perceptions dominate reluctance to finance and permit new facilities.
 - Business-as-usual funding practices place inhibiting burdens on investments





The Renewable Fuel Standard (RFS)

The biogenic content of tire-derived-pyrolysis oil (TPO) should be compliant with the Renewable Fuel Standard (RFS)



The Renewable Fuel Standard (RFS) compliance framework (<u>https://www.epa.gov/renewable-fuel-standard-program/overview-renewable-fuel-standard-program/overview-renewable-fuel-standard</u>) overseen by the EPA operates through a **tradable credit system**, where obligated entities (mainly refiners and importers) must submit renewable identification numbers (RINs) to match their annual renewable volume obligations (RVOs).

Targets set have not been met since 2014 because of under-production of advanced biofuels.

In the context of the RFS, the **biogenic content of TPO would need to meet the standards set by the EPA for renewable fuels**, ensuring that it contributes to reducing greenhouse gas emissions (e.g.by 50%).

For Contrast: The UK RTFO program increasingly dominates off-take in Europe

REACH registered and ISCC-certified TPO targets the UK market!

Biogenic content of TPO (38-55%) is recognized as "Development Fuel" (**RTFO**)

Off-takers in the UK pay sustainability premiums on top of the base price.

They account for up to 100% of the buy-out price.

dRTFCs are £1.60 per liter biogenic content, resulting in premiums of USD 600 to 1,000 per ton.



- The RFS program appears to have low adherence with little consequence.
- There are no precedence cases for successful participation in the RFS program by US pyrolysis operations
- In contrast, the biogenic content of TPO has already been recognized as Development Fuel compliant with the RTFO in the UK, and as Renewable Fuel according to RED III in Europe.
- Since demand is much higher than supply, this represent a huge opportunity for TPO.

Tire Recycling Conference, Atlanta, May 2024: Pyrolysis, State-of-the-art Market

GOV.UK RTFO Program

Development Renewable

Transport Fuel Certificates Demand generated in **2025**:

~ 800,000 MT or 900 million liters

Premiums generated 2025:

~ USD 1.2 billion





rCB classification is well on its way to becoming standardized

Clear classification schemes will provide clarity about rCB qualities

ASTM proposal for rCB classification

Particle Size, D97 [µm]	<7.5 <>7	7.5 >12.5	>17.5	>22.5
WK71958		2 3	4	5
Toluene Transmittance [%]	<60	>60	>80	>95
D1618	1	2	3	4
Ash Content [%]	<12	12 to 17	17 to 25	>25
D8474 or D1506	1	2	3	4
In-Rubber Surface Activity [-]	< N660	Nô60 to	N550	>N550
D8491	7	6		5

Example for a common rCB2 used in closed-loop applications.

According to the ASTM proposal, the classification number for rCB2 would be as follows:



Terminology currently in use

Char: often not intended to be upgraded for closed-loop applications					
Raw rCB (rCB3*): a precursor for grinded rCB acc. ASTM 8178					
rCB : freed from metals (steel) and properly milled, with typically semi- reinforcing properties (<u>acc. ASTM 8178</u>)					
rCB1 *: pelletized rCB class (free of contaminants, ash <22%)					
rCB2*: same as rCB1 with one or more in-compliances					
rCB0*: specialty rCB (post-treated, de-ashed)					
rCB grade A, B, C, D: proposed classification by Michelin & Bridgestone					

* Wolfersdorff Consulting, rCB classification scheme (Berlin, 2020)



Observations

The terms rCB2 and rCB are synonyms used for milled and pelletized rCBs that have proven their industrial suitability in tire rubber and MRG (etc.).



Weibold at-a-glance

Weibold's unique position

weibold! at-a-glance

- 100% independent pure consultancy, no affiliation with any commercial entity
- Exclusive focus on tire waste stream since 1999
- Multilingual representation and clients in all major regions
- Team with broad skill level and hands-on experience in tire pyrolysis
- Consulting experience covers all aspects: technical, commercial, financial, environmental, regulatory, marketing, research, strategy development, macroanalysis, brokering, staffing, funding.
- Clients are from all supply chain stakeholders:
 - Entrepreneurs private and public funding institutions operators manufacturers • intellectual property holders • technology suppliers • major off-takers • associations • regulatory agencies.
- Close and friendly cooperation with other (few) consultants in tire pyrolysis
- Trusted shepherd of deep proprietary and confidential trade information



Observation

We are uniquely positioned, because we

- are a truly global consultancy with offices on all continents
- have detailed quantitative data
- continuously provide technical, economic, and commercial analysis
- have access to real-time anecdotal information
- have been studying global environmental aspects and regulatory conditions
- Our analysis and recommendations do not rely on publicly available market data.



rCB is already substituting vCB in various applications, including tire rubber

ASTM standardization will accelerate this trend even further



Source: Enrestec Inc. - Presentation at Smither's Recovered Carbon Black Conference (2021 in Amsterdam)

Where does rCB go

- rCB is compatible with various rubber types (EPDM, SBR, NR, NBR) matching the reinforcing properties of N550 and N660.
- Non-tire market

up to 100% vCB in MRG, plastic products, fiber threads, paints, and inks

Tire market

20-60% vCB in butyl liner, liner backing, sidewall, and cap tread with demonstrated benefits, such as:

- lower modulus, higher fatigue resistance, and reduced hysteresis
- · maintains wear properties in treads
- · improves flex fatigue and sidewall performance
- reduces the Payne effect and gas permeability in inner liners



Competition for rCB is growing sharply!



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